



Case Study

ΔV Delta Five™

We stop bed bugs. Before infestation.

New hotel construction calls for a new way to stop bed bug infestations.

Customer:

The Hilton Garden Inn Wallingford is a newly constructed 139 room hotel conveniently located near Hartford, Connecticut. The property is a Select Service hotel catering to business and leisure travelers. The hotel's flexible meeting spaces are a frequent choice for corporate meetings, but also host many SMERF (social/sports, military, education, religious and fraternal) organizations' events.



The Hilton Garden Inn Wallingford provides excellent accommodations and a convenient location for business and pleasure travelers.

A NEW HOTEL
IS A NEW BEGINNING.

We know bed bugs can't be avoided since guests eventually bring them onto the property. Since traditional prevention methods aren't sufficiently effective, we need to protect our investment. The Delta Five™ eLure™ device with 24/7 monitoring allows us to find the bed bugs before they find the guests.

Linzi T. Bell, General Manager, Hilton Garden Inn Wallingford

Challenge:

The property managers realized early on that traditional bed bug management methods wouldn't provide a sufficiently effective solution for preventing infestations. The introduction of these pests is inevitable since they enter one or two at a time via unsuspecting guests. Even the best trained housekeeping/maintenance staff, or pest control company is not able to monitor every room all the time.

When missed, a single bed bug can grow into an infestation. A new property risks devastating reputation damage before it even builds a client base. And hiring pest control professionals to heat treat rooms is an expense and results in lost revenue.

This risk of bed bug infestation can be particularly daunting for new properties looking to jumpstart their revenue upon opening.



Goals:

Hilton Garden Inn Wallingford was designed to provide a home away from home for all guests. To ensure every possible effort was made to reduce guests encountering bed bugs, managers sought to safeguard their new property.

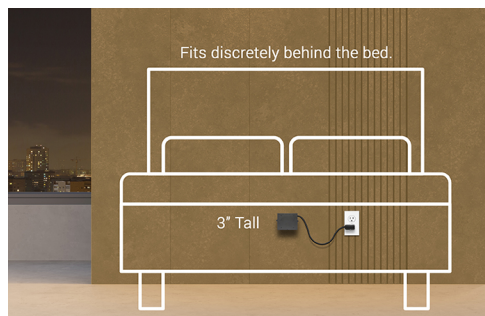
Solution:

The only way to stop bed bug infestations before they start is through 24/7 monitoring of all guest rooms. Therefore, in September 2017, 235 Delta Five™ eLure™ electronic lure devices were installed in all 139 guest rooms at Hilton Garden Inn Wallingford.



The installation of the Delta Five Automated Bed Bug Detection System in a newly constructed property turned out to be a smart investment.

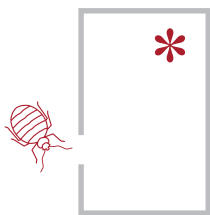
There have been no guest-pest encounters.



Results:

As of January 24, 2019, there have been **zero** bed bug infestations at Hilton Garden Inn Wallingford. Every introduction was stopped.

Attract. Trap. Alert.



Odorless, non-toxic, natural lure attracts bed bugs into the trap.



Using computer vision, we detect the bed bug & trap it.



24/7 cloud-based monitoring notifies you to take action & stop the cycle.

The Delta Five active inspection system works 24/7 using our “ATTRACT > TRAP > ALERT” process that enables the property management to deal with bed bugs discretely and confidentially.

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